Training Course on International Valuation Standards (IVS) Compliance

Professional Development Training Course Outline

Category	Real Estate Institute	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

In today's complex and rapidly evolving real estate market, a superficial understanding of property potential is insufficient for optimal value creation and risk mitigation. Training Course on Highest and Best Use Analysis is meticulously designed to equip with the cutting-edge analytical tools and strategic foresight necessary to dissect a property's ultimate potential. Beyond basic feasibility studies, this advanced discipline demands a holistic mindset, blending deep market acumen, sophisticated financial modeling, proactive regulatory navigation, and the leveraging of advanced data analytics to unlock a property's maximum economic potential and guide strategic development decisions. This program delves into nuanced methodologies for developing robust HBU frameworks, mastering advanced financial feasibility modeling under various market scenarios, and exploring cutting-edge approaches to proactive stakeholder engagement and the integration of sustainability and smart city principles. A significant focus will be placed on understanding the interplay of legal permissibility, physical possibility, financial feasibility, and maximum productivity across diverse and challenging property types, managing complex legal and regulatory environments, and optimizing development strategies through data-driven insights. By integrating industry best practices, analyzing real-world complex commercial property case studies, and engaging in hands-on financial analysis and zoning impact simulations, attendees will develop the strategic acumen to confidently lead and optimize real estate portfolios, fostering unparalleled operational excellence, value creation, and securing their position as indispensable assets in the forefront of strategic real estate development.

Programme Curriculum

Training Course on International Valuation Standards (IVS) Compliance

Introduction:

In today's **globalized real estate market**, adherence to **International Valuation Standards (IVS)** is paramount for ensuring **transparency, consistency, and credibility** in property valuations across borders. **Training Course on International Valuation Standards (IVS) Compliance** is meticulously designed to equip with the advanced knowledge and practical skills necessary to **develop, review, and utilize valuations** that are fully compliant with IVS principles. Beyond national appraisal guidelines, this specialized discipline demands a **rigorous mindset**, blending **deep valuation theory, cross-border regulatory understanding, meticulous data interpretation**, and the leveraging of **global best practices** to foster unparalleled **trust and comparability** in international financial reporting and investment decisions.

This program delves into **nuanced interpretations** of IVS frameworks, mastering **advanced application methodologies** for diverse asset classes and purposes, and exploring **cutting-edge approaches** to **proactive compliance management** and the **integration of global market dynamics**. A significant focus will be placed on understanding the interplay of **IVS requirements, national regulations, and specific reporting needs** (e.g., IFRS, GAAP) across various jurisdictions, managing **complex valuation challenges** posed by international transactions, and **optimizing valuation processes** through **standardized and data-driven insights**. By integrating **industry best practices**, analyzing **real-world complex international valuation case studies**, and engaging in hands-on **compliance review exercises**, attendees will develop the **strategic acumen** to confidently navigate the complexities of global valuation, fostering unparalleled **professional excellence and international repute**.

Course Objectives:

Upon completion of this course, participants will be able to:

1. **Analyze core principles and strategic responsibilities** of **International Valuation Standards (IVS) compliance**.
2. **Master advanced application methodologies** for **IVS frameworks across diverse asset types**.
3. **Develop sophisticated approaches** to **interpreting and applying IVS definitions and concepts**.
4. **Implement effective compliance strategies** for **IVS General Standards and Asset Standards**.
5. **Manage complex cross-border valuation challenges** adhering to **international reporting requirements**.
6. **Apply robust risk assessment strategies** to protect against **non-compliance and audit findings**.
7. **Understand the interplay of IVS with IFRS/GAAP** for **financial reporting purposes**.
8. **Leverage technology and global data sources** for **enhanced IVS-compliant valuations**.
9. **Optimize communication and foster collaboration** with **international stakeholders and auditors**.
10. **Formulate specialized valuation strategies** for **diverse international transaction types**.
11. **Conduct advanced quality control and review** of **IVS-compliant valuation reports**.
12. **Navigate challenging situations** involving **disputed international valuations and regulatory scrutiny**.
13. **Develop a holistic strategic approach** to **ensuring consistent and credible global real estate valuations**.

Target Audience:

This course is designed for professionals seeking advanced skills in International Valuation Standards (IVS) Compliance:

1. **Real Estate Valuers/Appraisers:** Seeking to perform valuations compliant with IVS for international clients.

2. **Financial Reporting Professionals:** Responsible for asset valuations under IFRS or international GAAP.
3. **Auditors:** Reviewing real estate valuations for financial statement accuracy and compliance.
4. **Investment Analysts/Fund Managers:** Involved in international real estate investment and portfolio management.
5. **Corporate Finance Professionals:** Engaged in cross-border M&A or capital market transactions involving real estate.
6. **Legal Professionals:** Dealing with international real estate transactions, disputes, or regulatory matters.
7. **Risk Managers:** Assessing valuation-related risks in global real estate portfolios.
8. **Government/Regulatory Bodies:** Involved in oversight of valuation practices in a global context.

Course Duration: 5 Days

Course Modules:

- **Module 1: IVS Framework and Core Concepts**
    - Introduction to the **International Valuation Standards Council (IVSC)** and its mission.
    - Detailed review of the **IVS Framework: Objectives, Scope, and Compliance**.
    - Understanding fundamental **IVS definitions: market value, fair value, investment value**, etc.
    - The importance of **objectivity, independence, and ethical conduct** in IVS.
    - The role of IVS in fostering **global financial stability and transparency**.
- **Module 2: IVS General Standards I: Scope, Assumptions & Data**
    - Application of **IVS 101 Scope of Work:** defining the valuation assignment.
    - Understanding and documenting **assumptions, special assumptions, and limiting conditions** per IVS.
    - Requirements for **inspection and investigation** of assets under IVS 104 Data and Inputs.
    - Guidance on selecting and verifying **appropriate data and inputs** for valuations.
    - **Case Study:** Designing a compliant scope of work for a cross-border portfolio valuation.
- **Module 3: IVS General Standards II: Valuation Approaches & Reporting**
    - Application of **IVS 103 Valuation Approaches and Methods:** income, market, and cost approaches.
    - Requirements for **reconciliation of value indications** in an IVS-compliant manner.
    - Detailed examination of **IVS 105 Reporting:** content, format, and disclosure requirements.
    - Understanding the level of **detail and transparency** required for IVS reports.
    - **Case Study:** Drafting an IVS-compliant executive summary for a complex valuation report.
- **Module 4: IVS Asset Standards I: Real Property**
    - Application of **IVS 400 Real Property** for land and buildings.
    - Specific considerations for **different types of real property** (e.g., commercial, residential, specialized).
    - Valuation of **leased interests, freehold, and leasehold estates** under IVS.
    - Addressing the impact of **physical, legal, and economic factors** on real property value.
    - **Case Study:** Valuing a prime commercial office building in a major international city following IVS 400.
- **Module 5: IVS Asset Standards II: Financial Instruments & Specialized Assets**
    - Overview of **IVS 500 Financial Instruments** relevant to real estate (e.g., mortgage-backed securities, derivatives).
    - Application of IVS to **investment property, owner-occupied property, and properties held for sale**.
    - Considerations for **IVS 220 Non-Financial Liabilities** (e.g., deferred maintenance).

    - Valuation of **specialized properties** not typically traded in active markets.
    - **Case Study:** Valuation of a portfolio containing a mix of core real estate and related financial instruments.
- **Module 6: IVS and Financial Reporting (IFRS/GAAP)**
    - Understanding the relationship between **IVS and International Financial Reporting Standards (IFRS)**.
    - Key IFRS standards requiring valuation input: **IAS 16, IAS 36, IAS 38, IFRS 13**.
    - Distinction between **Fair Value (IFRS 13) and Market Value (IVS)**.
    - Reconciliation of IVS-compliant valuations with **US GAAP requirements**.
    - **Case Study:** Preparing valuation inputs for a public company's annual financial statements under IFRS.
- **Module 7: IVS Compliance: Challenges & Quality Control**
    - Common **challenges in achieving IVS compliance** in practice.
    - Strategies for **internal quality control and review** of IVS valuation reports.
    - Preparing for **external audits and regulatory scrutiny** of IVS valuations.
    - Addressing **discrepancies between IVS and national valuation standards**.
    - **Case Study:** Identifying and rectifying non-compliance issues in a sample valuation report.
- **Module 8: Emerging Issues & Future of IVS**
    - The role of **Environmental, Social, and Governance (ESG) factors** in IVS valuations.
    - Impact of **technology (PropTech, AI)** on IVS compliant valuation processes.
    - Addressing **climate-related risks** in valuation reports.
    - Updates on new and revised **IVS standards and guidance notes**.
    - **Case Study:** Discussing the future challenges and opportunities for IVS compliance in a rapidly changing global market.

Training Methodology

- **Interactive Workshops:** Facilitated discussions, group exercises, and problem-solving activities.
- **Case Studies:** Real-world examples to illustrate successful community-based surveillance practices.
- **Role-Playing and Simulations:** Practice engaging communities in surveillance activities.
- **Expert Presentations:** Insights from experienced public health professionals and community leaders.
- **Group Projects:** Collaborative development of community surveillance plans.
- **Action Planning:** Development of personalized action plans for implementing community-based surveillance.
- **Digital Tools and Resources:** Utilization of online platforms for collaboration and learning.
- **Peer-to-Peer Learning:** Sharing experiences and insights on community engagement.
- **Post-Training Support:** Access to online forums, mentorship, and continued learning resources.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- Participants must be conversant in English.
- Upon completion of training, participants will receive an Authorized Training Certificate.
- The course duration is flexible and can be modified to fit any number of days.
- Course fee includes facilitation, training materials, 2 coffee breaks, buffet lunch, and a Certificate upon successful completion.
- One-year post-training support, consultation, and coaching provided after the course.
- Payment should be made at least a week before the training commencement to Fineskill Training Center account, as indicated in the invoice, to enable better preparation.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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