Supplier Management and Catalogs in ERP Training Course

Professional Development Training Course Outline

Category	Enterprise Resource Planning (ERP)	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

In today’s highly competitive business environment, efficient supplier management and catalog control are critical for operational success. Supplier Management in ERP (Enterprise Resource Planning) systems empowers businesses to streamline supplier relationships, optimize procurement processes, and ensure cost efficiency. Similarly, Catalog Management within ERP systems enables organizations to maintain accurate, up-to-date product catalogs, enhance customer satisfaction, and improve supply chain performance. Supplier Management and Catalogs in ERP Training Course is designed to provide professionals with the necessary skills to leverage ERP tools for effective supplier and catalog management, addressing the challenges faced by procurement teams, supply chain managers, and business analysts.

As businesses continue to digitalize their operations, the integration of ERP systems to manage suppliers and catalogs has become increasingly important. This course will cover the core principles, techniques, and best practices for supplier relationship management, catalog creation, and optimization in ERP software. By learning how to utilize these tools, professionals will be able to drive business efficiency, reduce operational costs, and improve supplier collaboration, while staying ahead of emerging industry trends such as cloud-based ERP, data analytics, and AI-driven procurement. Participants will gain valuable insights into managing supplier contracts, monitoring performance, and ensuring consistent catalog data accuracy in a rapidly evolving marketplace.

Programme Curriculum

Supplier Management and Catalogs in ERP Training Course

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Course Duration

5 days

Course Objectives

1. Understand the fundamentals of Supplier Management in ERP systems to streamline procurement workflows.
2. Learn catalog management techniques to enhance product information accuracy and efficiency in ERP systems.
3. Gain proficiency in supplier onboarding and evaluate vendor performance using ERP tools.
4. Master data-driven decision-making to improve supplier selection and negotiation strategies.
5. Develop skills to optimize supplier performance monitoring and maintain supplier scorecards.
6. Learn to handle multi-channel catalogs and ensure seamless integration with eCommerce platforms.
7. Understand how AI and machine learning can enhance supplier management and catalog accuracy.
8. Implement best practices for ERP catalog structure to improve data consistency and product availability.
9. Learn to assess and improve the supplier risk management process in ERP systems.
10. Master contract management features in ERP to ensure compliance and minimize procurement risks.
11. Improve collaboration with suppliers through ERP-enabled communication tools and workflows.
12. Understand the impact of data analytics on optimizing supply chain and procurement processes.
13. Explore the integration of ERP systems with external systems for improved supplier and catalog management.

Target Audience

1. Procurement Managers looking to improve supplier relationships and performance.
2. Supply Chain Professionals seeking to enhance catalog management and product availability.
3. ERP System Administrators managing supplier and catalog data within enterprise systems.
4. Business Analysts interested in optimizing data flows and supply chain processes.
5. Vendor Relationship Managers working to strengthen vendor performance monitoring.
6. IT Professionals involved in implementing ERP systems for procurement and supplier management.
7. Sales Managers seeking better integration of product catalogs with sales platforms.
8. Consultants and Trainers involved in ERP system implementation and training for supplier management.

Course Modules

Module 1: Introduction to Supplier Management in ERP

- Key principles of supplier relationship management.
- Understanding ERP features related to supplier management.
- Supplier onboarding and lifecycle management.
- Vendor risk management in ERP systems.
- Case Study: Vendor performance tracking in ERP.

Module 2: Fundamentals of Catalog Management in ERP

- The role of catalog management in procurement efficiency.
- Product data structure and hierarchy in ERP systems.
- Importance of data accuracy and consistency.
- Multi-channel catalog management and integration.
- Case Study: eCommerce integration with ERP catalog.

Module 3: Supplier Performance Management

- Techniques for evaluating supplier performance.
- Establishing supplier scorecards and KPIs.
- Risk assessment and supplier audits within ERP.
- Best practices for supplier collaboration.
- Case Study: Supplier risk management in a global supply chain.

Module 4: Data-Driven Supplier Selection and Negotiation

- Leveraging data analytics for supplier selection.
- Cost analysis and contract negotiation strategies.
- Supplier performance forecasting using ERP.
- Automating supplier sourcing with ERP tools.
- Case Study: Optimizing supplier negotiation with historical data.

Module 5: Optimizing Procurement Workflow

- Streamlining procurement through automation.
- Managing supplier orders, invoices, and payments.
- Integrating suppliers into ERP purchase orders.
- Automating purchase requisitions and approvals.
- Case Study: Procurement automation in a manufacturing environment.

Module 6: Catalog Structuring and Integration

- Designing efficient product catalogs in ERP.
- Handling product attributes, categories, and SKUs.
- Integrating ERP catalogs with external platforms.
- Catalog data maintenance and updates.
- Case Study: Improving product availability in a retail catalog.

Module 7: Leveraging AI for Supplier and Catalog Management

- How AI can enhance supplier evaluation and risk management.

- AI-driven catalog management and product recommendation.
- Predictive analytics for optimizing supplier performance.
- Automating catalog updates with AI algorithms.
- Case Study: AI-driven procurement strategy at a multinational company.

Module 8: Advanced ERP Features for Supplier and Catalog Optimization

- Advanced reporting tools and dashboards for supplier data.
- Managing contracts and compliance through ERP systems.
- Real-time tracking of supply chain and product availability.
- Enhancing supplier collaboration with ERP communication tools.
- Case Study: Real-time supplier communication in ERP for a global enterprise.

Training Methodology

This course employs a participatory and hands-on approach to ensure practical learning, including:

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

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