PPP Project Structuring Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnership Project Structuring Training Course provides a comprehensive and practical understanding of how to design, evaluate, structure, finance, negotiate, and deliver successful Public-Private Partnership projects. The course focuses on strategic project structuring, feasibility assessment, risk allocation, financial modelling, value-for-money analysis, bankability, contractual frameworks, procurement strategy, and public-sector governance. Participants will develop advanced capabilities to transform infrastructure and public-service concepts into commercially viable and investment-ready Public-Private Partnership projects while aligning stakeholder interests, development priorities, regulatory requirements, and private-sector expectations.

The training integrates international best practices, project finance principles, transaction advisory techniques, digital transformation, sustainable infrastructure, climate-resilient investment, and data-driven decision-making. Participants will examine global Public-Private Partnership case studies and practical scenarios covering transportation, energy, healthcare, water, social infrastructure, and urban development. Emphasis is placed on creating robust project structures that improve financial sustainability, optimize risk allocation, strengthen investor confidence, enhance value for money, and support successful long-term project implementation.

Programme Curriculum

Public-Private Partnership Project Structuring Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Apply advanced Public-Private Partnership project structuring principles.
2. Conduct comprehensive feasibility and bankability assessments.
3. Develop effective project risk allocation frameworks.
4. Apply financial modelling and investment appraisal techniques.
5. Evaluate value-for-money and affordability considerations.
6. Design commercially viable Public-Private Partnership structures.
7. Develop appropriate procurement and transaction strategies.
8. Strengthen investor readiness and project bankability.
9. Integrate sustainability, climate resilience, and ESG considerations.
10. Apply contract structuring and performance-management principles.
11. Manage stakeholder engagement and institutional coordination.
12. Identify and mitigate project implementation risks.
13. Develop investment-ready Public-Private Partnership project proposals.

Organizational Benefits

- Advanced Public-Private Partnership structuring capability.
- Improved project bankability and investor readiness.
- Stronger financial and commercial decision-making.
- Enhanced risk allocation and mitigation.
- Improved value-for-money assessment.
- Better procurement and transaction planning.
- Stronger contract management capabilities.
- Improved stakeholder and institutional coordination.
- Integration of sustainable and climate-resilient infrastructure principles.
- Enhanced ability to structure successful infrastructure investments.

Target Audiences

1. Public-sector infrastructure and investment professionals.
2. Public-Private Partnership unit professionals.
3. Project finance and investment professionals.

4. Infrastructure developers and private-sector executives.
5. Financial institutions and institutional investors.
6. Legal, commercial, and transaction advisers.
7. Engineering, procurement, and project management professionals.
8. Policy makers, regulators, and government decision-makers.

Course Duration: 5 days

Course Modules

Module 1: Foundations of Public-Private Partnership Project Structuring

- Public-Private Partnership concepts, principles, and project lifecycle.
- Strategic infrastructure planning and project identification.
- Public-sector objectives and private-sector investment requirements.
- Project structuring models and delivery mechanisms.
- Critical success factors for bankable projects.
- Global case study: United Kingdom Private Finance Initiative projects.

Module 2: Project Identification and Feasibility Assessment

- Project screening, prioritization, and strategic alignment.
- Technical, economic, legal, environmental, and social feasibility.
- Demand forecasting and market assessment.
- Affordability and fiscal-impact analysis.
- Preliminary commercial viability assessment.
- Global case study: Gautrain Rapid Rail Link, South Africa.

Module 3: Financial Structuring and Investment Analysis

- Capital structure and sources of project finance.
- Revenue models, tariffs, availability payments, and user charges.
- Financial modelling and investment appraisal.
- Internal rate of return, net present value, and sensitivity analysis.
- Debt capacity, equity requirements, and financing assumptions.
- Global case study: Lekki-Ikoyi Toll Bridge, Nigeria.

Module 4: Risk Allocation and Management

- Identification and classification of Public-Private Partnership risks.
- Optimal allocation of construction, demand, financial, operational, and political risks.
- Risk mitigation strategies and contingency planning.
- Guarantees, insurance, guarantees mechanisms, and credit enhancement.

- Risk-adjusted project structuring.
- Global case study: Delhi Metro Airport Express, India.

Module 5: Commercial Structuring and Bankability

- Developing commercially viable project structures.
- Revenue security and payment mechanisms.
- Lender requirements and bankability considerations.
- Investor due diligence and credit assessment.
- Financial close readiness and transaction requirements.
- Global case study: Port of Miami Tunnel, United States.

Module 6: Procurement, Contracting, and Transaction Structuring

- Procurement models and competitive tendering strategies.
- Contract structure, responsibilities, and performance obligations.
- Output specifications and key performance indicators.
- Concession periods, termination provisions, and change mechanisms.
- Negotiation strategies and transaction management.
- Global case study: Sydney Airport Rail Link, Australia.

Module 7: Governance, Stakeholder Management, and Project Delivery

- Institutional frameworks and governance arrangements.
- Stakeholder mapping, engagement, and communication.
- Roles of government, sponsors, lenders, advisers, and operators.
- Monitoring, reporting, and performance management.
- Managing disputes, renegotiations, and implementation challenges.
- Global case study: Queen Alia International Airport, Jordan.

Module 8: Sustainable, Resilient, and Investment-Ready Project Structuring

- ESG integration and sustainable infrastructure development.
- Climate resilience and green financing opportunities.
- Digital transformation and smart infrastructure considerations.
- Final project structuring, investment readiness, and transaction roadmap.
- Presentation and evaluation of a structured Public-Private Partnership project.
- Global case study: Gautrain and other internationally recognized sustainable infrastructure projects.

Training Methodology

- Instructor-led presentations and expert-led technical briefings.
- Interactive workshops and practical Public-Private Partnership structuring exercises.
- Financial modelling, risk allocation, and project appraisal simulations.
- Global case studies and comparative international project analysis.
- Group discussions, stakeholder negotiation exercises, and scenario-based learning.
- Project development assignments and investment-readiness assessments.
- Question-and-answer sessions and peer-to-peer knowledge exchange.
- Final practical project-structuring presentation and expert feedback.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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