PPP Project Development Finance Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships Project Development Finance Training Course provides comprehensive knowledge and practical skills for professionals involved in project preparation, infrastructure finance, investment structuring, financial modelling, risk allocation, and transaction development. The course focuses on public-private partnerships project finance, bankability assessment, financial feasibility, capital structuring, project development funding, investment appraisal, credit enhancement, and sustainable infrastructure investment. Participants will explore how governments, development finance institutions, commercial lenders, investors, and private developers collaborate to transform infrastructure concepts into financially viable and investment-ready projects.

The training examines the complete project development finance lifecycle, from project identification and feasibility studies to financial close and implementation. Participants will learn advanced approaches to revenue modelling, funding strategies, debt and equity financing, risk mitigation, financial due diligence, value-for-money assessment, and investment decision-making. Global case studies from transport, energy, water, healthcare, and urban infrastructure projects will demonstrate practical applications and international best practices.

Programme Curriculum

Public-Private Partnerships Project Development Finance Training Course

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Course Objectives

1. Understand public-private partnerships project development finance principles and structures.
2. Develop bankable infrastructure projects using internationally recognized frameworks.
3. Conduct financial feasibility and investment appraisal.
4. Apply advanced project finance modelling techniques.
5. Evaluate debt, equity, and blended finance options.
6. Structure sustainable infrastructure funding strategies.
7. Assess project risks and develop effective mitigation mechanisms.
8. Strengthen revenue forecasting and cash-flow analysis.
9. Evaluate creditworthiness, bankability, and investor requirements.
10. Apply financial due diligence and transaction advisory techniques.
11. Integrate development finance institutions into project funding structures.
12. Improve financial close preparation and negotiation capabilities.
13. Apply innovative and sustainable financing solutions to infrastructure projects.

Organizational Benefits

- Improved infrastructure project bankability and investment readiness.
- Stronger financial planning and capital allocation.
- Better risk identification and mitigation.
- Enhanced investor and lender confidence.
- Improved financial modelling and forecasting.
- More effective project development decisions.
- Stronger public-private partnerships transaction preparation.
- Improved access to development and commercial finance.
- Enhanced value-for-money assessment.
- Better prospects for successful financial close.

Target Audiences

1. Public-private partnerships professionals and project managers.
2. Infrastructure finance and investment professionals.
3. Government and public-sector officials.
4. Development finance institution specialists.
5. Commercial banking and investment professionals.

6. Project developers and infrastructure investors.
7. Financial analysts, accountants, and economists.
8. Legal, advisory, and transaction specialists.

Course Duration: 5 days

Course Modules

Module 1: Public-Private Partnerships Project Development Finance Foundations

- Project development finance concepts and lifecycle.
- Infrastructure investment and funding requirements.
- Bankability, affordability, and financial sustainability.
- Roles of governments, developers, lenders, and investors.
- Project development funding strategies.
- Global case study: United Kingdom infrastructure projects.

Module 2: Project Identification and Feasibility Assessment

- Project screening and investment prioritization.
- Technical, economic, commercial, and financial feasibility.
- Demand forecasting and market assessment.
- Revenue potential and affordability analysis.
- Investment readiness and bankability assessment.
- Global case study: Kenya transport infrastructure.

Module 3: Financial Modelling and Investment Appraisal

- Infrastructure financial model development.
- Revenue, expenditure, and cash-flow forecasting.
- Net present value, internal rate of return, and payback analysis.
- Sensitivity and scenario analysis.
- Financial sustainability and investment returns.
- Global case study: European renewable energy projects.

Module 4: Capital Structure and Funding Strategies

- Debt, equity, mezzanine, and blended finance.
- Optimal capital structure development.
- Development finance institution participation.
- Commercial lending and institutional investment.
- Guarantees, subsidies, and credit enhancement.
- Global case study: African infrastructure financing.

Module 5: Risk Allocation and Financial Risk Management

- Construction, demand, operational, and financial risks.
- Risk identification and quantitative assessment.
- Public-private partnerships risk allocation principles.
- Guarantees, insurance, and hedging mechanisms.
- Stress testing and financial resilience.
- Global case study: Latin American transport concessions.

Module 6: Revenue Models and Innovative Infrastructure Finance

- User charges, availability payments, and government payments.
- Tariff design and revenue optimization.
- Green bonds and sustainable infrastructure finance.
- Climate finance and blended financing instruments.
- Institutional investors and alternative funding.
- Global case study: Asian renewable energy financing.

Module 7: Due Diligence, Negotiation, and Financial Close

- Financial, commercial, and legal due diligence.
- Lender requirements and credit assessment.
- Term sheets and financing agreements.
- Negotiation of financial and risk provisions.
- Financial close preparation and conditions precedent.
- Global case study: Australian infrastructure transactions.

Module 8: Project Portfolio Management and Post-Financial Close Finance

- Monitoring financial performance and covenant compliance.
- Refinancing and restructuring strategies.
- Portfolio risk and performance management.
- Value enhancement and lifecycle financing.
- Lessons learned and continuous improvement.
- Global case study: Canadian public infrastructure projects.

Training Methodology

- Instructor-led presentations and expert technical briefings.
- Interactive workshops and financial modelling exercises.
- Group discussions, simulations, and investment decision exercises.

- Practical project finance case studies and scenario analysis.
- Global infrastructure transaction examples and peer learning.
- Question-and-answer sessions, assessments, and participant feedback.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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