PPP International Contracting Standards Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships International Contracting Standards Training Course provides an advanced understanding of international contracting principles, contractual frameworks, risk allocation, procurement standards, and legal requirements governing Public-Private Partnerships projects. The course focuses on international best practices, contract drafting, negotiation strategies, project finance requirements, performance obligations, dispute resolution, compliance, and cross-border contracting standards. Participants will examine how internationally recognized contracting principles can strengthen transparency, accountability, value for money, bankability, and long-term project sustainability.

The course also develops practical capabilities for managing complex Public-Private Partnerships agreements across infrastructure, energy, transport, healthcare, water, telecommunications, and other strategic sectors. Participants will explore international contract standards, concession agreements, direct agreements, government support arrangements, lender requirements, change mechanisms, termination provisions, and dispute management approaches. Global case studies provide practical insights into successful and challenging Public-Private Partnerships transactions and help participants apply international contracting standards to real-world projects.

Programme Curriculum

Public-Private Partnerships International Contracting Standards Training Course

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Course Objectives

By the end of this course, participants will be able to:

1. Understand international Public-Private Partnerships contracting standards and principles.
2. Apply international best practices in Public-Private Partnerships contract development.
3. Analyze legal, regulatory, commercial, and financial contractual requirements.
4. Develop effective risk allocation and contractual risk mitigation strategies.
5. Evaluate bankability and lender requirements in Public-Private Partnerships contracts.
6. Apply advanced contract negotiation and drafting techniques.
7. Strengthen procurement integrity, transparency, and compliance.
8. Manage contractual variations, amendments, and change mechanisms.
9. Develop effective dispute avoidance and resolution strategies.
10. Evaluate termination, compensation, and step-in provisions.
11. Integrate environmental, social, and governance considerations into contracts.
12. Apply international standards to cross-border Public-Private Partnerships transactions.
13. Improve contract governance, monitoring, and performance management.

Organizational Benefits

- Strengthens international Public-Private Partnerships contracting expertise.
- Improves contract drafting, negotiation, and administration capabilities.
- Enhances risk allocation and commercial decision-making.
- Supports stronger bankability and investment readiness.
- Improves compliance with international contracting standards.
- Reduces contractual disputes and implementation risks.
- Strengthens procurement transparency and accountability.
- Promotes value for money and sustainable infrastructure delivery.
- Enhances institutional contract governance.
- Supports successful cross-border Public-Private Partnerships transactions.

Target Audiences

1. Public-Private Partnerships professionals and programme managers.
2. Government officials and public-sector procurement specialists.

3. Lawyers, contract managers, and legal advisers.
4. Project finance and investment professionals.
5. Infrastructure developers and private-sector executives.
6. Procurement, commercial, and risk management professionals.
7. Consultants, transaction advisers, and financial advisers.
8. Development finance institution and international development professionals.

Course Duration: 5 days

Course Modules

Module 1: International Public-Private Partnerships Contracting Frameworks

- International contracting principles and standards.
- Public-Private Partnerships contractual architecture.
- International legal and regulatory considerations.
- Contractual roles and responsibilities of stakeholders.
- Standardization, transparency, and enforceability.
- Global case study: United Kingdom Public-Private Partnerships contracting framework.

Module 2: Public-Private Partnerships Contract Structure and Documentation

- Core components of Public-Private Partnerships agreements.
- Concession agreements and implementation agreements.
- Direct agreements and government support agreements.
- Interface agreements and lender documentation.
- Contract schedules, specifications, and performance standards.
- Global case study: Sydney Airport Public-Private Partnerships transaction.

Module 3: Risk Allocation and Contractual Risk Management

- Principles of optimal contractual risk allocation.
- Construction, operational, demand, political, and financial risks.
- Force majeure and change-in-law provisions.
- Government guarantees and risk mitigation mechanisms.
- Risk matrices and contractual responsibility frameworks.
- Global case study: Eurotunnel cross-border infrastructure project.

Module 4: Contract Drafting, Negotiation and Bankability

- Principles of effective Public-Private Partnerships contract drafting.
- Commercial negotiation strategies and negotiation leverage.
- Bankability requirements and lender protections.

- Conditions precedent and financial close provisions.
- Performance obligations, warranties, and representations.
- Global case study: Gautrain Rapid Rail Public-Private Partnerships project.

Module 5: Procurement, Compliance and Contract Governance

- International Public-Private Partnerships procurement standards.
- Competitive tendering and evaluation requirements.
- Integrity, transparency, anti-corruption, and compliance.
- Contract management and institutional governance.
- Monitoring, reporting, and performance enforcement.
- Global case study: Canada’s Public-Private Partnerships procurement model.

Module 6: Contract Changes, Performance and Termination

- Variations, amendments, and change control procedures.
- Performance monitoring and service-level requirements.
- Compensation events and contractual adjustments.
- Default, termination, and step-in rights.
- Termination payments and asset transfer provisions.
- Global case study: Australian infrastructure Public-Private Partnerships contracts.

Module 7: Dispute Resolution and International Contract Enforcement

- Contractual dispute prevention and escalation mechanisms.
- Negotiation, mediation, arbitration, and litigation.
- International arbitration frameworks and enforcement.
- Claims management and contractual remedies.
- Dispute boards and expert determination.
- Global case study: International infrastructure arbitration involving Public-Private Partnerships.

Module 8: Emerging International Contracting Standards

- Sustainability and environmental, social, and governance requirements.
- Climate resilience and sustainable infrastructure contracting.
- Digital transformation and smart contract considerations.
- Cross-border investment and geopolitical risk.
- Future trends in international Public-Private Partnerships contracting.
- Global case study: European sustainable infrastructure Public-Private Partnerships.

Training Methodology

- Instructor-led presentations and interactive technical discussions.
- Practical contract drafting and contractual clause analysis.
- International case studies and comparative project reviews.
- Group exercises involving risk allocation and negotiation scenarios.
- Simulated Public-Private Partnerships procurement and contract negotiations.
- Interactive workshops on dispute resolution and contract management.
- Question-and-answer sessions and peer knowledge exchange.
- Practical assessment, feedback, and action-planning exercises.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: info@fineskilltrainingcenter.com | Website: www.fineskilltrainingcenter.com