PPP Funding and Financing Solutions Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	10 Days
Base Fee	$3,000 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships funding and financing solutions are essential for delivering bankable infrastructure projects, mobilizing private capital, strengthening public investment, and accelerating sustainable development. Public-Private Partnerships Funding and Financing Solutions Training Course provides practical expertise in project finance, infrastructure investment, financial modelling, capital structuring, debt financing, equity financing, blended finance, guarantees, risk allocation, and investment appraisal. Participants will explore modern financing strategies that improve project bankability and attract institutional investors, commercial lenders, development finance institutions, and private-sector partners.

The course also examines innovative infrastructure financing, public-sector funding mechanisms, climate finance, green finance, multilateral development finance, viability gap funding, credit enhancement, and financial risk management. Through international case studies and practical exercises, participants will develop the ability to structure sustainable financing packages, assess financial feasibility, negotiate financing terms, and create resilient funding strategies for complex Public-Private Partnerships projects.

Programme Curriculum

Public-Private Partnerships Funding and Financing Solutions Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Apply modern Public-Private Partnerships funding and financing principles.
2. Evaluate project bankability and financial feasibility.
3. Develop robust infrastructure financial models.
4. Structure debt, equity, and blended-finance solutions.
5. Assess financing risks and credit requirements.
6. Apply innovative infrastructure investment strategies.
7. Evaluate guarantees, subsidies, and credit enhancement.
8. Mobilize institutional and private-sector capital.
9. Analyze project cash flows and investment returns.
10. Apply climate and sustainable finance mechanisms.
11. Strengthen lender and investor engagement.
12. Negotiate commercially viable financing structures.
13. Design resilient long-term financing strategies.

Target Audiences

1. Public-Private Partnerships professionals.
2. Government and infrastructure officials.
3. Project finance specialists.
4. Investment and financial managers.
5. Development finance professionals.
6. Commercial bankers and investors.
7. Legal and procurement professionals.
8. Infrastructure project developers.

Organizational Benefits

- Improved infrastructure project bankability.
- Stronger capital mobilization capabilities.
- Better financial risk management.
- More effective financing negotiations.
- Improved investment decision-making.
- Stronger lender and investor confidence.

Course Duration: 10 days

Course Modules

Module 1: Public-Private Partnerships Funding Fundamentals

- Funding versus financing concepts.
- Infrastructure capital requirements.
- Public and private funding sources.
- Financing lifecycle and structures.
- Bankability fundamentals.
- Case study: United Kingdom infrastructure partnerships.

Module 2: Project Bankability and Financial Feasibility

- Bankability assessment frameworks.
- Revenue and affordability analysis.
- Financial feasibility testing.
- Investment readiness requirements.
- Lender due diligence.
- Case study: Australian infrastructure projects.

Module 3: Public-Sector Funding Mechanisms

- Budgetary funding strategies.
- Government contributions and subsidies.
- Viability gap funding.
- Infrastructure funds.
- Fiscal affordability.
- Case study: Indian infrastructure programs.

Module 4: Private Capital Mobilization

- Private equity participation.
- Institutional investor requirements.
- Pension and sovereign wealth capital.
- Strategic investor engagement.
- Capital mobilization strategies.
- Case study: African infrastructure investment.

Module 5: Debt Financing Solutions

- Commercial bank lending.
- Syndicated loans.
- Bonds and project debt.
- Debt service requirements.
- Interest-rate considerations.
- Case study: European project finance.

Module 6: Equity Financing and Investment Structures

- Sponsor equity structures.
- Shareholder agreements.
- Return expectations.
- Preferred equity solutions.
- Investor exit strategies.
- Case study: Latin American concessions.

Module 7: Blended Finance and Development Finance

- Blended-finance structures.
- Development finance institutions.
- Concessional financing.
- Risk-sharing mechanisms.
- Catalytic capital.
- Case study: African Development Bank projects.

Module 8: Financial Modelling for Public-Private Partnerships

- Project cash-flow modelling.
- Revenue forecasting.
- Cost and expenditure modelling.
- Sensitivity and scenario analysis.
- Internal rate of return and net present value.
- Case study: Asian infrastructure modelling.

Module 9: Risk Allocation and Credit Enhancement

- Financing risk identification.
- Political and currency risks.
- Guarantees and insurance.
- Credit enhancement mechanisms.
- Risk-adjusted financing.
- Case study: World Bank-supported projects.

Module 10: Infrastructure Bonds and Capital Markets

- Project bonds.
- Green and sustainability-linked bonds.
- Institutional investors.
- Credit ratings.
- Capital-market requirements.
- Case study: United States infrastructure finance.

Module 11: Climate, Green and Sustainable Finance

- Climate-finance opportunities.
- Green financing instruments.
- Sustainability-linked financing.
- Environmental investment criteria.
- Climate-risk integration.
- Case study: European green infrastructure.

Module 12: Guarantees, Subsidies and Government Support

- Government guarantees.
- Revenue guarantees.
- Minimum-revenue mechanisms.
- Subsidy design.
- Credit support instruments.
- Case study: Middle East infrastructure projects.

Module 13: Financing Negotiations and Financial Close

- Term-sheet evaluation.
- Financing negotiations.
- Lender conditions.
- Documentation requirements.
- Financial-close processes.
- Case study: Canadian infrastructure transactions.

Module 14: Financial Risk Management and Resilience

- Financial risk identification.
- Stress testing and scenarios.
- Refinancing risk.

- Currency and inflation exposure.
- Long-term financial resilience.
- Case study: Southeast Asian infrastructure projects.

Module 15: Integrated Financing Strategy and Capstone

- Financing strategy development.
- Capital structure optimization.
- Investor and lender alignment.
- Financing implementation roadmap.
- Final project financing assessment.
- Case study: Major African Public-Private Partnerships project.

Training Methodology

- Instructor-led interactive presentations.
- Practical financial modelling exercises.
- International case-study analysis.
- Group financing simulations and workshops.
- Investment appraisal exercises.
- Negotiation and role-play sessions.
- Project-based learning and peer discussions.
- Facilitated question-and-answer sessions.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon

successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	04 Dec 2026	Online	$2,000
23 Nov 2026	04 Dec 2026	Physical	$3,000
23 Nov 2026	04 Dec 2026	Physical	$6,000
23 Nov 2026	04 Dec 2026	Physical	$6,000
23 Nov 2026	04 Dec 2026	Physical	$12,000
23 Nov 2026	04 Dec 2026	Physical	$9,000
23 Nov 2026	04 Dec 2026	Physical	$12,000
23 Nov 2026	04 Dec 2026	Physical	$12,000

Ready to enroll or request a customized program? Book online or contact us:

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