PPP Decision-Making Frameworks Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships decision-making frameworks are essential for governments, public institutions, infrastructure authorities, and private-sector organizations seeking to develop financially viable, transparent, sustainable, and value-driven infrastructure projects. Public-Private Partnerships Decision-Making Frameworks Training Course provides a comprehensive understanding of strategic decision-making, project prioritization, option appraisal, feasibility assessment, risk allocation, value for money, financial analysis, stakeholder engagement, procurement strategy, and governance within Public-Private Partnerships. Participants will develop practical capabilities for making evidence-based decisions across the complete Public-Private Partnerships project lifecycle.

The course integrates global best practices, decision-support tools, financial and economic evaluation techniques, risk management frameworks, institutional governance principles, and real-world infrastructure case studies. It emphasizes data-driven decision-making, scenario analysis, cost-benefit analysis, affordability assessment, public-sector comparators, market sounding, strategic alignment, and sustainable infrastructure investment. Participants will learn how to evaluate complex Public-Private Partnerships proposals, identify critical decision gates, manage uncertainty, and recommend commercially and socially sustainable project options.

Programme Curriculum

Public-Private Partnerships Decision-Making Frameworks Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Understand advanced Public-Private Partnerships decision-making frameworks.
2. Apply strategic project screening and prioritization techniques.
3. Conduct value-for-money and affordability assessments.
4. Evaluate financial, economic, social, and environmental impacts.
5. Develop evidence-based infrastructure investment decisions.
6. Apply risk identification, allocation, and mitigation strategies.
7. Use scenario planning and sensitivity analysis for decision support.
8. Evaluate procurement and transaction-structuring alternatives.
9. Strengthen governance, accountability, and institutional decision-making.
10. Apply stakeholder engagement and consensus-building approaches.
11. Assess project readiness using structured decision gates.
12. Develop data-driven recommendations for complex infrastructure projects.
13. Integrate sustainability, resilience, innovation, and climate considerations.

Organizational Benefits

- Strengthened strategic decision-making capabilities.
- Improved infrastructure project prioritization.
- Enhanced value-for-money assessment.
- Better financial and economic evaluation.
- More effective risk allocation and mitigation.
- Stronger governance and accountability.
- Improved stakeholder coordination and communication.
- Better procurement and transaction decisions.
- Reduced project failure and implementation risks.
- Enhanced sustainable infrastructure investment outcomes.

Target Audiences

1. Public-sector policy makers and government officials.

2. Public-Private Partnerships unit professionals.
3. Infrastructure and investment managers.
4. Project finance and investment professionals.
5. Procurement and contract management specialists.
6. Legal, regulatory, and governance professionals.
7. Consultants, advisors, and transaction specialists.
8. Private-sector executives and infrastructure developers.

Course Duration: 5 days

Course Modules

Module 1: Foundations of Public-Private Partnerships Decision-Making

- Decision-making principles and strategic frameworks.
- Public-Private Partnerships lifecycle decision gates.
- Strategic alignment with national development priorities.
- Evidence-based infrastructure investment decisions.
- Governance and institutional responsibilities.
- Global case study: United Kingdom Public-Private Partnerships decision frameworks.

Module 2: Project Identification, Screening and Prioritization

- Infrastructure needs assessment and project identification.
- Strategic screening criteria and project scoring.
- Multi-criteria decision analysis techniques.
- Project pipeline development and prioritization.
- Readiness and implementation capacity assessment.
- Global case study: Australia infrastructure project prioritization.

Module 3: Feasibility, Value for Money and Affordability

- Technical, economic, commercial, and financial feasibility.
- Value-for-money assessment methodologies.
- Public-sector comparator and benchmark analysis.
- Fiscal affordability and budget impact assessment.
- Whole-life cost and benefit evaluation.
- Global case study: Canada Public-Private Partnerships value-for-money assessment.

Module 4: Risk-Based Decision-Making

- Public-Private Partnerships risk identification and classification.
- Risk quantification and probability-impact analysis.

- Optimal risk allocation principles.
- Risk-adjusted decision-making and contingency planning.
- Scenario analysis and sensitivity testing.
- Global case study: South Africa infrastructure risk allocation.

Module 5: Financial and Economic Decision Analysis

- Financial modelling for investment decisions.
- Revenue forecasting and lifecycle cost analysis.
- Cost-benefit analysis and economic appraisal.
- Discount rates, financial returns, and affordability.
- Sensitivity and scenario analysis.
- Global case study: India transport infrastructure investment appraisal.

Module 6: Procurement and Transaction Decision Frameworks

- Procurement option evaluation and selection.
- Market sounding and private-sector capacity assessment.
- Competitive procurement decision criteria.
- Contract structure and commercial considerations.
- Bid evaluation and decision governance.
- Global case study: Brazil transport Public-Private Partnerships procurement.

Module 7: Stakeholder, Governance and Sustainability Decisions

- Stakeholder mapping and decision influence analysis.
- Institutional coordination and accountability.
- Public consultation and consensus-building.
- Environmental, social, and climate considerations.
- Sustainable and resilient infrastructure decision-making.
- Global case study: Kenya infrastructure stakeholder governance.

Module 8: Integrated Decision-Making and Executive Recommendations

- Integrated Public-Private Partnerships decision frameworks.
- Executive decision papers and recommendation development.
- Decision dashboards and performance indicators.
- Managing uncertainty and competing project objectives.
- Final project appraisal and strategic recommendation.
- Global case study: Singapore infrastructure decision-making and governance.

Training Methodology

- Instructor-led presentations and interactive technical discussions.
- Practical exercises using Public-Private Partnerships decision frameworks.
- Group workshops on project screening, appraisal, and prioritization.
- Financial, economic, risk, and scenario analysis exercises.
- Global case-study analysis and lessons-learned sessions.
- Simulation exercises involving executive investment decisions.
- Role plays covering government, investor, lender, and community perspectives.
- Facilitated peer learning and experience-sharing sessions.
- Practical project appraisal and recommendation development.
- Question-and-answer sessions focused on participant challenges.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price

23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

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