PPP Bid Evaluation Techniques Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships bid evaluation is a critical component of transparent, competitive infrastructure procurement and successful project delivery. Public-Private Partnerships Bid Evaluation Techniques Training Course provides practical expertise in bid assessment, tender evaluation, technical and financial scoring, compliance verification, risk analysis, value-for-money assessment, and procurement governance. Participants will develop advanced capabilities to evaluate complex Public-Private Partnerships proposals against clearly defined evaluation criteria while maintaining fairness, consistency, accountability, transparency, and alignment with public-sector objectives.

The course focuses on modern Public-Private Partnerships procurement practices, bid evaluation frameworks, quality-price assessment, financial modelling, commercial evaluation, lifecycle costing, risk-adjusted analysis, negotiation readiness, and decision-making. Through practical exercises and global case studies, participants will learn to identify responsive bids, assess bidder capability, detect evaluation weaknesses, manage conflicts of interest, document evaluation decisions, and support defensible Public-Private Partnerships award recommendations.

Programme Curriculum

Public-Private Partnerships Bid Evaluation Techniques Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Apply international Public-Private Partnerships bid evaluation principles and procurement standards.
2. Develop robust and transparent Public-Private Partnerships evaluation frameworks.
3. Establish appropriate technical, financial, and commercial evaluation criteria.
4. Assess bidder eligibility, responsiveness, and compliance requirements.
5. Apply weighted scoring and quality-price evaluation techniques.
6. Evaluate financial models, assumptions, and affordability.
7. Conduct value-for-money and lifecycle cost assessments.
8. Identify and evaluate project risks and risk allocation.
9. Detect inconsistencies, unrealistic assumptions, and bid anomalies.
10. Strengthen evaluation committee governance and decision-making.
11. Document evaluation findings and award recommendations.
12. Manage confidentiality, conflicts of interest, and procurement integrity.
13. Apply international best practices to complex Public-Private Partnerships bid evaluations.

Organizational Benefits

- Improved procurement transparency and accountability
- Stronger value-for-money outcomes
- More consistent and objective bid evaluations
- Reduced procurement and project risks
- Better financial and commercial decision-making
- Stronger audit and compliance readiness
- Improved evaluation committee capabilities
- More defensible Public-Private Partnerships award decisions

Target Audiences

1. Public-Private Partnerships unit professionals and infrastructure specialists
2. Procurement and tender evaluation officers
3. Government ministries and public-sector officials
4. Project finance and investment professionals
5. Legal, commercial, and contract specialists
6. Engineering and technical evaluation teams
7. Consultants and transaction advisers

8. Private-sector Public-Private Partnerships bidders and concession professionals

Course Duration: 5 days

Course Modules

Module 1: Public-Private Partnerships Bid Evaluation Fundamentals

- Public-Private Partnerships procurement lifecycle and evaluation principles
- Bid evaluation governance and institutional responsibilities
- Evaluation stages, procedures, and documentation
- Transparency, fairness, confidentiality, and integrity
- Evaluation committee roles and responsibilities
- Global case study: United Kingdom Public-Private Partnerships procurement

Module 2: Evaluation Criteria and Bid Compliance

- Mandatory eligibility and qualification requirements
- Technical, financial, and commercial criteria
- Responsiveness and compliance testing
- Weighted evaluation matrices and scoring systems
- Bid clarification and treatment of deviations
- Global case study: Australian Public-Private Partnerships tender evaluation

Module 3: Technical Bid Evaluation

- Technical methodology and solution assessment
- Design, engineering, technology, and operational evaluation
- Performance standards and output specifications
- Construction and operational capability assessment
- Technical risk identification and scoring
- Global case study: Canadian infrastructure Public-Private Partnerships evaluation

Module 4: Financial and Commercial Bid Evaluation

- Financial bid structures and pricing assessment
- Revenue, tariff, subsidy, and payment mechanisms
- Financial model review and validation
- Lifecycle cost and affordability analysis
- Commercial assumptions and sensitivity testing
- Global case study: South African Public-Private Partnerships financial evaluation

Module 5: Value for Money and Risk Evaluation

- Value-for-money assessment techniques
- Public-sector comparator and benchmark analysis
- Risk-adjusted cost evaluation
- Risk allocation and pricing implications
- Affordability and fiscal impact assessment
- Global case study: European Public-Private Partnerships risk allocation

Module 6: Scoring, Ranking, and Bid Comparison

- Developing consistent scoring methodologies
- Technical and financial score integration
- Bid normalization and comparative analysis
- Handling close scores and evaluation discrepancies
- Ranking responsive bidders objectively
- Global case study: Asian transport Public-Private Partnerships evaluation

Module 7: Evaluation Governance and Award Recommendations

- Evaluation committee procedures and controls
- Conflict-of-interest management
- Evaluation records, audit trails, and evidence
- Managing challenges, complaints, and disputes
- Preparing defensible award recommendations
- Global case study: Middle Eastern Public-Private Partnerships procurement

Module 8: Advanced Bid Evaluation and Practical Application

- Complex bid scenarios and evaluation challenges
- Detecting unrealistic bids and strategic pricing
- Negotiation considerations after evaluation
- Practical evaluation matrix and scoring exercise
- Final bid assessment and award recommendation
- Global case study: Major international transport Public-Private Partnerships project

Training Methodology

- Instructor-led presentations and expert discussions
- Practical bid evaluation exercises and scoring simulations
- Financial and technical evaluation case studies

- Group workshops using realistic Public-Private Partnerships tender scenarios
- International benchmarking and comparative analysis
- Interactive question-and-answer sessions
- Evaluation matrix development exercises
- Role-play involving evaluation committees and bidders

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

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