Legal and Contractual Considerations in ERP Deployments Training Course

Professional Development Training Course Outline

Category	Enterprise Resource Planning (ERP)	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

In today’s fast-evolving digital ecosystem, Enterprise Resource Planning (ERP) systems are pivotal for streamlining business operations, enhancing productivity, and driving strategic growth. However, ERP implementations often involve complex legal frameworks, vendor agreements, and regulatory compliance requirements. Understanding contractual obligations, intellectual property rights, data privacy laws, and risk mitigation strategies is crucial for organizations to protect their investments and avoid costly disputes. Legal and Contractual Considerations in ERP Deployments Training Course equips participants with the legal acumen and contractual expertise required for successful ERP deployments in diverse organizational settings.

Participants will gain practical insights into negotiating vendor contracts, ensuring SLA compliance, managing licensing agreements, and mitigating legal risks. Real-world case studies and interactive exercises will deepen understanding of the intersection between law, technology, and enterprise operations. By the end of the course, learners will be able to proactively manage ERP-related legal challenges, implement robust governance frameworks, and safeguard organizational interests while ensuring project success.

Programme Curriculum

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Course Duration

5 days

Course Objectives

By the end of this course, participants will be able to:

1. Understand the legal landscape of ERP deployments and its impact on organizational strategy.
2. Identify key contractual clauses critical in ERP agreements.
3. Analyze vendor agreements and negotiate favorable terms.
4. Ensure regulatory compliance in ERP implementations (GDPR, SOX, ISO).
5. Mitigate risks associated with data privacy and cybersecurity.
6. Manage software licensing agreements and intellectual property rights.
7. Develop strategies for SLA monitoring and enforcement.
8. Evaluate dispute resolution mechanisms in ERP contracts.
9. Apply risk management frameworks to legal and contractual issues.
10. Integrate ERP governance best practices for organizational compliance.
11. Utilize contract auditing and review techniques for ERP projects.
12. Interpret force majeure and liability clauses in technology contracts.
13. Incorporate real-world legal case studies to inform decision-making.

Target Audience

1. ERP Project Managers
2. Legal Counsel / Corporate Lawyers
3. Contract Managers
4. Compliance Officers
5. IT Managers / CIOs
6. Procurement Professionals
7. Risk Management Professionals
8. Business Analysts

Course Modules

Module 1: Legal Framework in ERP Deployments

- Overview of ERP-related laws and regulations
- Intellectual property and licensing in ERP software
- Data privacy and cybersecurity compliance
- Legal implications of cloud-based ERP solutions

- Case Study: GDPR violation impact on ERP vendor selection

Module 2: Contractual Fundamentals

- Key clauses in ERP contracts
- Negotiation strategies for favorable terms
- Contract lifecycle management
- Legal pitfalls and risk areas
- Case Study: Vendor contract dispute resolution

Module 3: Software Licensing & Intellectual Property

- Types of ERP licenses
- Managing software compliance audits
- Protecting intellectual property rights
- Licensing cost optimization strategies
- Case Study: Licensing non-compliance and penalties

Module 4: Risk Management in ERP Contracts

- Identifying legal and contractual risks
- Mitigation strategies and contingency planning
- Force majeure and liability considerations
- Insurance and indemnity clauses
- Case Study: ERP project failure due to contractual oversight

Module 5: Service Level Agreements (SLA) & Performance

- SLA structure and critical KPIs
- Monitoring vendor performance
- Remedies for SLA breaches
- Aligning SLA with business objectives
- Case Study: SLA enforcement in multinational ERP deployment

Module 6: Regulatory Compliance & Audits

- ERP compliance requirements (SOX, ISO, local regulations)
- Internal vs external audit processes
- Documentation and record-keeping best practices
- Compliance reporting and dashboards
- Case Study: SOX non-compliance in ERP rollout

Module 7: Dispute Resolution & Litigation

- Contract dispute identification and escalation
- Mediation, arbitration, and litigation processes
- Role of legal counsel in ERP conflicts
- Best practices for avoiding legal disputes
- Case Study: Arbitration success in ERP contractual dispute

Module 8: Governance & Best Practices

- ERP project governance frameworks

- Roles and responsibilities of legal and compliance teams
- Continuous monitoring and improvement
- Aligning ERP governance with corporate policies
- Case Study: Governance framework success in multinational ERP implementation

Training Methodology

This course employs a participatory and hands-on approach to ensure practical learning, including:

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price

23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

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