Global Sourcing Challenges Training Course

Professional Development Training Course Outline

Category	Logistics and Supply Chain Management	**Duration**	5 Days
Base Fee	$1,500 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Global sourcing has become a pivotal strategy for organizations aiming to enhance competitive advantage, reduce costs, and access specialized talent and materials. In today's interconnected economy, companies face increasingly complex supply chain landscapes, driven by geopolitical uncertainties, fluctuating trade policies, technological advancements, and environmental regulations. Global Sourcing Challenges Training Course equips participants with actionable insights, practical frameworks, and industry best practices to navigate these complexities effectively. By integrating analytical tools, strategic planning approaches, and risk management techniques, the course prepares professionals to optimize sourcing decisions, enhance supplier relationships, and maintain operational resilience.

The course emphasizes a holistic understanding of sourcing from both global and local perspectives. Participants will explore critical issues such as supplier evaluation, ethical procurement, logistics coordination, cost optimization, and risk mitigation. Interactive sessions, real-world case studies, and practical exercises will ensure learners can translate knowledge into tangible organizational outcomes. This course is designed for supply chain managers, procurement professionals, logistics coordinators, and executives seeking to strengthen their sourcing strategies while aligning with global compliance and sustainability standards.

Programme Curriculum

Global Sourcing Challenges Training Course

Introduction

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Course Objectives

1. Understand global sourcing dynamics and emerging trends.
2. Identify key challenges in supplier selection and management.
3. Apply risk assessment frameworks to mitigate sourcing disruptions.
4. Develop strategies for cost optimization and total value management.
5. Analyze global trade regulations and compliance requirements.
6. Implement ethical and sustainable sourcing practices.
7. Enhance negotiation skills for international supplier agreements.
8. Leverage technology and digital tools in sourcing decisions.
9. Evaluate logistics, transportation, and distribution strategies.
10. Strengthen cross-cultural communication and supplier collaboration.
11. Integrate supply chain resilience principles into sourcing strategy.
12. Monitor and assess supplier performance effectively.
13. Develop contingency planning for geopolitical and market uncertainties.

Organizational Benefits

- Improved cost efficiency in sourcing operations
- Reduced risk exposure and operational disruptions
- Enhanced supplier relationship management
- Stronger compliance with global trade regulations
- Increased operational agility and adaptability
- Optimized logistics and distribution processes
- Access to strategic insights for competitive advantage
- Greater alignment with sustainability and ethical standards
- Improved employee skills and knowledge retention
- Enhanced organizational decision-making capacity

Target Audiences

1. Supply chain and procurement managers
2. Logistics and operations coordinators

3. Sourcing and vendor relationship specialists
4. Import/export professionals
5. Compliance and regulatory officers
6. Strategic planning executives
7. Risk management professionals
8. Business analysts focusing on supply chain

Course Duration: 5 days

Course Modules

Module 1: Introduction to Global Sourcing

- Overview of global sourcing trends and dynamics
- Understanding global supply chain networks
- Drivers and challenges in international sourcing
- Key performance indicators for sourcing effectiveness
- Case Study: Successful multinational sourcing strategy
- Practical exercise on global sourcing mapping

Module 2: Supplier Selection & Evaluation

- Criteria for supplier assessment and selection
- Supplier scoring and benchmarking techniques
- Evaluating financial and operational stability
- Risk assessment in supplier selection
- Case Study: Supplier failure analysis
- Practical simulation of supplier selection

Module 3: Risk Management in Global Sourcing

- Identifying geopolitical, financial, and operational risks
- Risk mitigation frameworks and strategies
- Crisis management and contingency planning
- Supplier risk monitoring tools
- Case Study: Impact of political instability on sourcing
- Group exercise on risk assessment

Module 4: Cost Optimization & Total Value Management

- Approaches to cost reduction without quality compromise
- Total cost of ownership analysis
- Negotiation strategies for favorable terms

- Budgeting and financial planning in sourcing
- Case Study: Cost optimization in a global supply chain
- Interactive workshop on cost modeling

Module 5: Regulatory Compliance & Ethical Sourcing

- Understanding international trade regulations
- Compliance with import/export laws
- Ethical procurement and sustainability standards
- Reporting and documentation best practices
- Case Study: Regulatory non-compliance consequences
- Roleplay on ethical sourcing decision-making

Module 6: Logistics & Transportation Management

- Transportation planning and carrier selection
- Managing international shipments and customs
- Inventory and warehouse management strategies
- Technology in logistics optimization
- Case Study: Supply chain disruption recovery
- Simulation of transportation planning

Module 7: Technology & Digital Tools in Sourcing

- Digital procurement platforms and analytics tools
- Supplier relationship management software
- AI and predictive analytics in sourcing
- Blockchain for transparency and traceability
- Case Study: Digital transformation in procurement
- Hands-on tool demonstration and practice

Module 8: Cross-Cultural Negotiation & Collaboration

- Communication strategies for global suppliers
- Negotiation tactics across cultures
- Conflict resolution and problem-solving
- Building long-term strategic supplier partnerships
- Case Study: Negotiation challenges in international contracts
- Group exercise on cultural negotiation scenarios

Training Methodology

- Interactive lectures and knowledge-sharing sessions
- Case study analyses from real-world organizations
- Hands-on practical exercises and simulations
- Group discussions and peer-to-peer learning
- Roleplays and scenario-based learning
- Use of digital tools and software for sourcing analysis
- Continuous feedback and assessment throughout the course

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.
f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Online	$1,000
23 Nov 2026	27 Nov 2026	Physical	$1,500
23 Nov 2026	27 Nov 2026	Physical	$3,000

Start Date	End Date	Location	Price
23 Nov 2026	27 Nov 2026	Physical	$3,000
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$4,500
23 Nov 2026	27 Nov 2026	Physical	$6,000
23 Nov 2026	27 Nov 2026	Physical	$6,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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