Designing and Managing Public Private Partnership (PPP) Projects Training Course

Professional Development Training Course Outline

Category	Business	**Duration**	10 Days
Base Fee	$3,000 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships (PPPs) have emerged as a critical mechanism for delivering infrastructure, enhancing service delivery, and driving economic growth in emerging and developed economies alike. Designing and Managing Public Private Partnership Projects Training Course equips participants with the strategic skills, legal frameworks, financial modeling techniques, and project management tools needed to implement successful PPP initiatives. Through an interactive, case-based approach, participants will gain practical expertise in structuring, negotiating, and managing PPP contracts while ensuring value for money, efficiency, and risk optimization.

As governments seek innovative solutions to bridge infrastructure gaps, PPPs have become a trending solution for sustainable infrastructure development, attracting investment, creating jobs, and improving public services. This course delivers cutting-edge PPP training that integrates global best practices, digital tools for project management, and real-world success stories. Participants will leave with the knowledge to navigate complex PPP processes, manage multi-stakeholder engagements, and deliver high-impact projects that align with national development goals.

Programme Curriculum

Designing and Managing Public Private Partnership (PPP) Projects Training Course

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Course Objectives

1. Understand the fundamentals of PPP frameworks and their strategic importance.
2. Identify emerging PPP trends in infrastructure, energy, healthcare, and smart cities.
3. Analyze PPP legal and regulatory frameworks for effective compliance.
4. Apply PPP financial modeling techniques for project viability.
5. Develop risk allocation strategies to optimize project success.
6. Craft PPP procurement strategies for competitive and transparent bidding.
7. Integrate sustainability and ESG principles into PPP projects.
8. Negotiate PPP contracts with multi-stakeholder partners effectively.
9. Implement digital tools and technology integration in PPP management.
10. Monitor and evaluate PPP performance using key performance indicators (KPIs).
11. Manage stakeholder communication and engagement strategies.
12. Resolve disputes through PPP contract dispute resolution mechanisms.
13. Apply global best practices and case studies for practical PPP management.

Target Audience

1. Government officials & policy makers
2. Infrastructure project managers
3. Legal and compliance officers
4. Financial analysts and PPP specialists
5. Development finance institution representatives
6. Engineering and technical consultants
7. NGO and donor agency staff
8. Private sector investors & concessionaires

Course Duration: 10 days

Course Modules

Module 1: Introduction to Public-Private Partnerships

- Definition, scope, and evolution of PPPs
- Benefits and challenges of PPP models
- Types of PPP arrangements (BOT, BOOT, DBFO, etc.)
- Role of PPPs in national development
- Trends shaping the PPP landscape
- **Case Study:** PPP success in Kenya’s Nairobi Expressway

Module 2: PPP Legal and Regulatory Frameworks

- Overview of PPP laws and regulations
- International PPP legal standards
- Compliance and due diligence requirements
- Licensing and concession agreements
- Public sector obligations and private sector rights
- **Case Study:** Legal structuring of the UK High-Speed Rail PPP

Module 3: PPP Project Identification and Selection

- Identifying viable PPP projects
- Feasibility studies and needs assessment
- Prioritizing projects for national infrastructure plans
- Market sounding and investor appetite
- Aligning PPP projects with SDGs
- **Case Study:** Morocco's Solar Power PPP selection process

Module 4: PPP Financial Modeling

- Financial feasibility and sensitivity analysis
- Cash flow projections and revenue streams
- Funding sources and financing structures
- Value for money analysis
- Public sector comparator (PSC) methodology
- **Case Study:** Financial structuring of Gautrain Rapid Rail PPP

Module 5: Risk Assessment and Allocation

- Types of risks in PPP projects
- Risk allocation matrix development
- Risk mitigation strategies
- Force majeure and political risk considerations
- Insurance mechanisms for PPPs
- **Case Study:** Risk sharing in India's Delhi Metro PPP

Module 6: PPP Procurement Strategies

- Competitive bidding processes
- Prequalification and shortlisting criteria
- Bid evaluation methodologies
- Negotiation techniques in procurement
- Transparency and anti-corruption measures
- **Case Study:** Transparent procurement in Canada's Hospital PPP

Module 7: Contract Design and Negotiation

- Essential clauses in PPP contracts
- Performance-based contracts
- Renegotiation and amendment processes
- Dispute resolution mechanisms
- Contract management tools
- **Case Study:** Negotiation lessons from Australia's Toll Road PPP

Module 8: PPP Implementation and Management

- Project mobilization and kick-off
- Governance and oversight structures
- Construction phase monitoring
- Service delivery quality control
- Managing changes during implementation
- **Case Study:** Implementation challenges in Nigeria's Lekki Toll Road PPP

Module 9: Monitoring and Evaluation of PPPs

- Designing M&E frameworks

- KPI development and tracking
- Reporting mechanisms
- Third-party audits and reviews
- Continuous improvement measures
- **Case Study:** PPP monitoring success in Singapore's Water Desalination Project

Module 10: Sustainability and ESG in PPPs

- Integrating environmental safeguards
- Social inclusion and stakeholder impact
- Governance and transparency principles
- Climate resilience in PPP design
- ESG reporting frameworks
- **Case Study:** ESG integration in Costa Rica's Renewable Energy PPP

Module 11: Digital Transformation in PPP Management

- Digital project management tools
- BIM (Building Information Modeling) applications
- Smart infrastructure monitoring systems
- Data-driven decision-making in PPPs
- Cybersecurity in infrastructure projects
- **Case Study:** Smart city PPP in Barcelona

Module 12: Stakeholder Engagement Strategies

- Identifying stakeholders and their interests
- Communication plans for PPPs
- Public consultations and feedback mechanisms
- Media relations and public awareness
- Conflict resolution in stakeholder relations
- **Case Study:** Stakeholder engagement in Tanzania's Water PPP

Module 13: PPP Dispute Resolution

- Common sources of disputes in PPPs
- Negotiation, mediation, and arbitration
- Contract clauses for dispute resolution
- Role of international arbitration centers
- Case management techniques
- **Case Study:** Arbitration in the Panama Canal Expansion PPP

Module 14: Global Best Practices in PPPs

- Benchmarking PPP success factors
- Lessons from leading PPP markets
- Innovation in PPP financing and delivery
- Integrating PPPs into national strategies
- Capacity-building for sustainable PPPs
- **Case Study:** Best practice insights from Singapore's PPP ecosystem

Module 15: Capstone Project – Designing a PPP Model

- Identifying a project concept
- Structuring legal and financial frameworks
- Risk and procurement strategy design

- Drafting stakeholder engagement plans
- Monitoring and evaluation design
- **Case Study:** Participant-designed PPP project review

Training Methodology

- Interactive instructor-led presentations
- Real-life PPP case studies from global and local contexts
- Group discussions and role-playing exercises
- Hands-on PPP financial modeling exercises
- Simulation of procurement and negotiation processes
- Peer-to-peer learning and experience sharing

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	04 Dec 2026	Online	$2,000
23 Nov 2026	04 Dec 2026	Physical	$3,000
23 Nov 2026	04 Dec 2026	Physical	$6,000

Start Date	End Date	Location	Price
23 Nov 2026	04 Dec 2026	Physical	$6,000
23 Nov 2026	04 Dec 2026	Physical	$12,000
23 Nov 2026	04 Dec 2026	Physical	$9,000
23 Nov 2026	04 Dec 2026	Physical	$12,000
23 Nov 2026	04 Dec 2026	Physical	$12,000

Ready to enroll or request a customized program? Book online or contact us:

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