Advanced PPP Contract Drafting Training Course

Professional Development Training Course Outline

Category	General Training	**Duration**	10 Days
Base Fee	$3,000 USD	**Delivery Mode**	Online / On-site Hybrid

Course Introduction

Advanced Public-Private Partnerships Contract Drafting Training Course provides an intensive, practical and strategically focused approach to drafting, negotiating, reviewing and managing sophisticated Public-Private Partnerships contracts. The course examines contract architecture, risk allocation, performance obligations, payment mechanisms, financial protections, termination provisions, dispute resolution, change management and regulatory compliance. Participants develop advanced Public-Private Partnerships contract drafting skills aligned with international best practices, infrastructure investment requirements, public procurement principles and bankability standards.

Through practical drafting exercises, negotiation simulations and global case studies, participants learn how to transform commercial, technical, financial and legal requirements into clear and enforceable Public-Private Partnerships contractual provisions. The programme emphasizes contract risk management, value for money, project finance, lender requirements, government obligations, private-sector protections, contract monitoring and long-term infrastructure sustainability, enabling participants to produce balanced and commercially robust Public-Private Partnerships agreements.

Programme Curriculum

Advanced Public-Private Partnerships Contract Drafting Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Develop advanced Public-Private Partnerships contract structures.
2. Draft precise and enforceable contractual provisions.
3. Apply international Public-Private Partnerships contracting standards.
4. Allocate project risks strategically and transparently.
5. Integrate bankability and project-finance requirements.
6. Draft performance-based payment mechanisms.
7. Strengthen government and private-sector obligations.
8. Manage contractual variations and renegotiations.
9. Develop effective termination and step-in provisions.
10. Apply advanced dispute-resolution mechanisms.
11. Strengthen contract governance and compliance.
12. Conduct sophisticated contractual reviews and risk assessments.
13. Negotiate commercially balanced Public-Private Partnerships agreements.

Organizational Benefits

1. Stronger contract quality and consistency.
2. Improved infrastructure project bankability.
3. Better risk allocation and mitigation.
4. Reduced contractual disputes and ambiguity.
5. Enhanced procurement and governance outcomes.
6. Improved value-for-money assessment.
7. Stronger contract management capabilities.
8. Better protection of public-sector interests.
9. Enhanced private-sector investment confidence.
10. Improved long-term project performance.

Target Audiences

1. Public-Private Partnerships specialists and managers.
2. Government contract and procurement officers.
3. Infrastructure project managers.
4. Legal advisers and contract lawyers.
5. Project finance professionals.

6. Procurement and commercial specialists.
7. Consultants and transaction advisers.
8. Private-sector infrastructure executives.

Course Duration: 10 days

Course Modules

Module 1: Advanced Public-Private Partnerships Contract Architecture

- Contract structure and hierarchy.
- Drafting principles and contractual language.
- Interface between agreements.
- Conditions precedent and effectiveness.
- Contract schedules and technical specifications.
- Global case study: United Kingdom infrastructure contracting.

Module 2: Contract Risk Allocation and Bankability

- Identification of contractual risks.
- Public-sector and private-sector risk allocation.
- Force majeure and relief events.
- Political and regulatory risk.
- Lender bankability requirements.
- Global case study: Kenya infrastructure partnerships.

Module 3: Concession and Project Agreements

- Concession agreement architecture.
- Project development obligations.
- Land and site provisions.
- Exclusivity and concession rights.
- Government support arrangements.
- Global case study: French transport concessions.

Module 4: Performance Obligations and Service Standards

- Output specifications.
- Key performance indicators.
- Service-level requirements.
- Monitoring and reporting obligations.
- Performance deductions and remedies.
- Global case study: Australian social infrastructure.

Module 5: Payment Mechanisms and Revenue Structures

- Availability-payment mechanisms.
- User-charge and tariff structures.
- Revenue-sharing provisions.
- Payment adjustment formulas.
- Invoicing and payment security.
- Global case study: Indian highway partnerships.

Module 6: Financial, Tax and Fiscal Provisions

- Financial close requirements.
- Tax allocation provisions.
- Currency and inflation risks.
- Government guarantees and support.
- Financial reporting obligations.
- Global case study: Latin American infrastructure projects.

Module 7: Construction and Development Provisions

- Design and construction obligations.
- Completion testing requirements.
- Delay and extension mechanisms.
- Defects and warranty provisions.
- Construction risk allocation.
- Global case study: European transport projects.

Module 8: Operations, Maintenance and Lifecycle Management

- Operations and maintenance standards.
- Asset-management obligations.
- Lifecycle replacement requirements.
- Maintenance performance monitoring.
- Handback condition requirements.
- Global case study: United Kingdom public infrastructure.

Module 9: Change, Variation and Renegotiation

- Contract change mechanisms.
- Compensation-event provisions.
- Regulatory change.

- Scope variations.
- Renegotiation safeguards.
- Global case study: Chilean concession renegotiations.

Module 10: Termination, Step-In and Default

- Events of default.
- Termination rights.
- Compensation on termination.
- Government step-in rights.
- Lender step-in arrangements.
- Global case study: Canadian infrastructure partnerships.

Module 11: Dispute Resolution and Claims Management

- Claims notification procedures.
- Negotiation and mediation.
- Expert determination.
- Arbitration provisions.
- Litigation and jurisdiction clauses.
- Global case study: Middle Eastern infrastructure disputes.

Module 12: Security, Guarantees and Lender Protections

- Performance security.
- Parent-company guarantees.
- Direct agreements.
- Lender security interests.
- Substitution and step-in rights.
- Global case study: Asian project-finance transactions.

Module 13: Legal Compliance and Regulatory Provisions

- Applicable-law provisions.
- Procurement compliance.
- Environmental and social obligations.
- Anti-corruption requirements.
- Transparency and reporting.
- Global case study: African infrastructure regulation.

Module 14: Contract Governance and Administration

- Contract-management frameworks.
- Governance committees.
- Compliance monitoring.
- Information and audit rights.
- Contract administration systems.
- Global case study: South African Public-Private Partnerships.

Module 15: Advanced Contract Drafting Workshop and Negotiation

- Full contract review and drafting exercise.
- Clause-by-clause risk analysis.
- Negotiation strategy and tactics.
- Contract redlining and quality assurance.
- Final agreement review and implementation planning.
- Global case study: Comparative international Public-Private Partnerships transaction.

Training Methodology

- Expert-led interactive presentations.
- Practical contract drafting workshops.
- Clause analysis and redlining exercises.
- Negotiation simulations and role plays.
- Group discussions and peer review.
- Global case-study analysis.
- Contract risk-assessment exercises.
- Facilitated question-and-answer sessions.
- Scenario-based problem solving.
- Final practical drafting assessment.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call *+254769199797*

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

a. The participant must be conversant with English.

b. Upon completion of training the participant will be issued with an Authorized Training Certificate

c. Course duration is flexible and the contents can be modified to fit any number of days.

d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
23 Nov 2026	04 Dec 2026	Online	$2,000
23 Nov 2026	04 Dec 2026	Physical	$3,000
23 Nov 2026	04 Dec 2026	Physical	$6,000
23 Nov 2026	04 Dec 2026	Physical	$6,000
23 Nov 2026	04 Dec 2026	Physical	$12,000
23 Nov 2026	04 Dec 2026	Physical	$9,000
23 Nov 2026	04 Dec 2026	Physical	$12,000
23 Nov 2026	04 Dec 2026	Physical	$12,000

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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